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89 SECONDS TO SUCCESS™

Two Books of Sales and Leadership Wisdom, Packaged for the Pace of the
21st Century!

89 Seconds to Sales Success

Distilled from 200,000 cold calls and countless sales presentations, Mike Faber brings a powerful and lasting message to your audience on how to be razor-sharp and ahead of the competition in sales. If you've ever wondered what turns good salespeople into great salespeople, or how to inspire sales professionals when they reach a performance plateau, *89 Seconds to Sales Success™* is for you.

89 Seconds to Leadership Success

Leadership is a lonely place. Mike Faber knows. After all, he's served in leadership and sales capacities within Fortune 500 organizations since the mid 1980's. Now, the lessons he's learned over more than two decades are yours in his amazing book *89 Seconds to Leadership Success™*.

A Message from Mike: Why "89 Seconds to Success"?

As I wrote, I tried to envision today's business person in the middle of their day. The phone is ringing, email is piling up, the boss calls an important meeting, your spouse just sent you a text and your most important client says she'll stop by but she's not sure when. And it's three o'clock, and lunch was a Snickers bar and a diet Coke. Sound familiar?

50 quick hits, 89 seconds or less, whether you're sitting in the reception area of your biggest client and searching for a new resource that will close the deal. Or perhaps you're a leader with a meeting to chair that's two minutes away, and you need some inspiration in how to reach your people in 89 seconds or less. Maybe you can't change the world in 89 seconds, but you can change a career!

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For more information about 89 Seconds to Success™ books, keynotes and workshop presentations, or to schedule an interview with Mike Faber, please contact Faber Communications LLC at (877) 262-2402 in the U.S. or (720) 851-5208 International. To order books, please visit <http://www.mikefaber.com/cart.php>

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